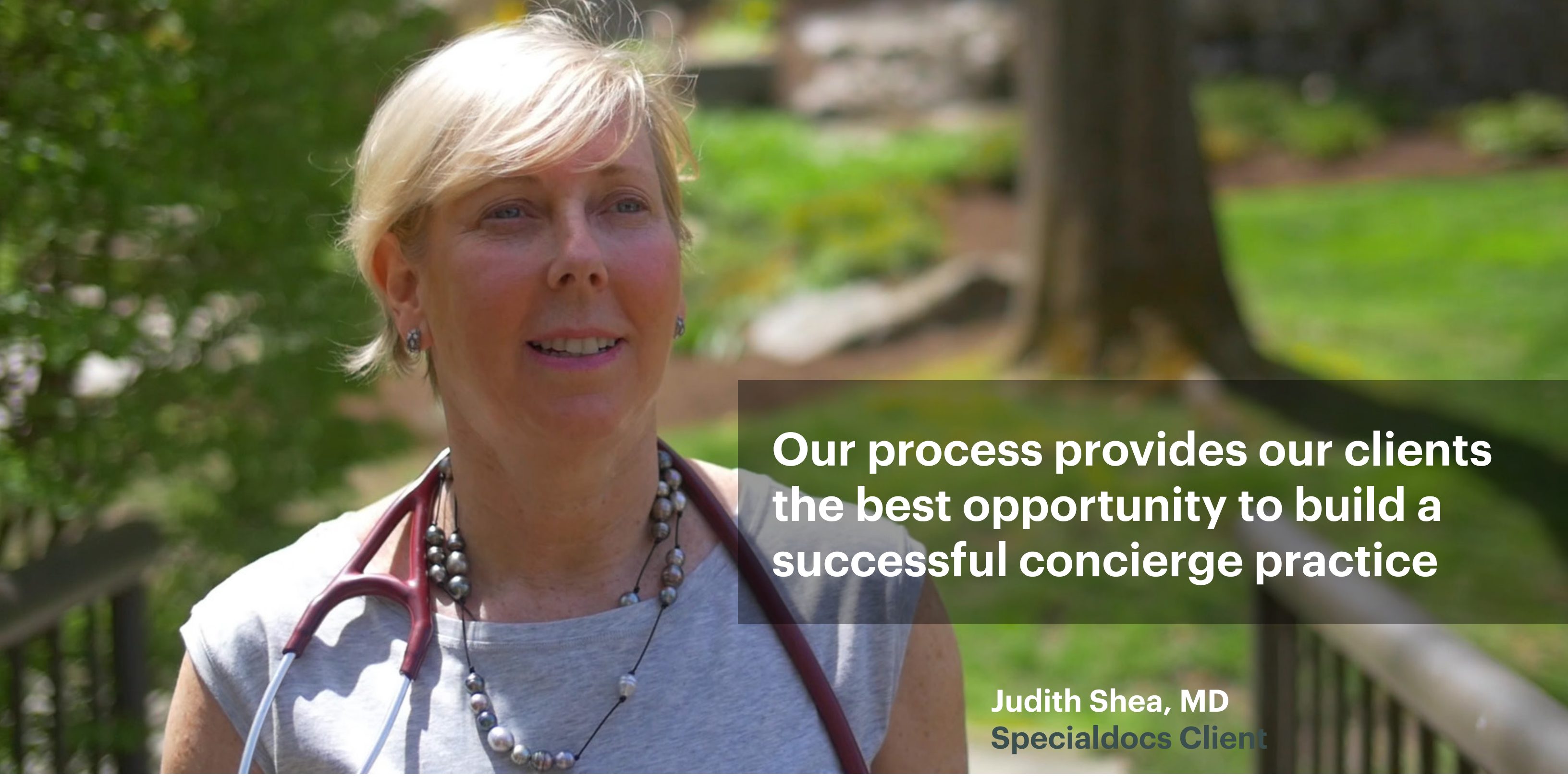

We start with a series of in-depth conversations with you and those important in your life as the foundation of our partnership.

Here's what we'll consider when determining whether our approach will work for your practice:

You

What's your standing in the community? Do you have name recognition? Do you have a strong connection to your patients? Are they loyal to you?

Your patients

What are the demographics of your current patients? What are the market conditions in your area? What's the age distribution of your panel? What's the payer mix?

Your practice

What's your current patient panel size? What's the status of your income and cash flow? What can we learn from the competitive landscape?

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Our evaluation process can vary from physician to physician but it will typically include these critical steps:

- Initial Call
- Practice Survey
- Preliminary Assessment
- Patient Panel and Finacial Analysis
- Practice Visit
- Patient Survey
- Internal Committee
- Deliver Proposal
- **Begin Transition Phase**

Once we've determined that transitioning is the right move, our three-phased approach fosters honest communication, consistent collaboration and remarkable results.

Phase I	Create the practice vision and develop messaging
Phase II	Define and launch the practice
Phase III	Build the practice and design a long-term plan

After the transition process is complete, we provide a range of consulting services including membership management, financial processing, ongoing regulatory review and practice-growth strategies.

In fact, over the past two years, 100% of our clients have extended their relationship with us beyond the initial agreement.

Learn more about our post-transition services

Specialdocs Consultants

Considering transitioning your practice to the concierge model?

Let’s have a conversation.

847-432-4502

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